

# Apex Standards Pseudo Claim Charting

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ver. April 1, 2021

Date: \_\_\_\_\_

Company: \_\_\_\_\_ Contact: \_\_\_\_\_ Email: \_\_\_\_\_

Jurisdiction:  US  EP  CN  JP  KR  WO Patent No.: \_\_\_\_\_ Kind Code: \_\_\_\_\_  
· Attach separate sheets upon a batch order

Timeline:  incredibly urgent  72 hr  1 week  2 weeks  1 month  time permitting

Special requests: \_\_\_\_\_

| Standard Essentiality Analysis:<br>Against Post Dated Standardization Documents  | Invalidity Analysis:<br>Against Prior Arts   | Monetization Analysis:<br>Against Goods/Services  |
|--|--|---|
| <p><input type="checkbox"/> Unspecified</p> <p><input type="checkbox"/> 3GPP Unspecified</p> <p><input type="checkbox"/> 3GPP TS / Radio Access Network</p> <p><input type="checkbox"/> 3GPP TS / Telecom Services</p> <p><input type="checkbox"/> 3GPP TS / Security</p> <p><input type="checkbox"/> 3GPP TS / NTN &amp; Satellites</p> <p><input type="checkbox"/> 3GPP TS / Mission Critical</p> <p><input type="checkbox"/> 3GPP TS / Infrastructure</p> <p><input type="checkbox"/> 3GPP TS / Broadband Audio Video Codec TS 26/46 Series</p> <p><input type="checkbox"/> 3GPP Generation: <input type="checkbox"/> 5G <input type="checkbox"/> LTE <input type="checkbox"/> UMTS <input type="checkbox"/> GSM</p> <p><input type="checkbox"/> 3GPP Release: <input type="checkbox"/> 14 <input type="checkbox"/> 15 <input type="checkbox"/> 16 <input type="checkbox"/> Other _____</p> <p><input type="checkbox"/> 3GPP TS XX.XXX (specific) _____</p> <p><input type="checkbox"/> Open RAN (O-RAN)</p> <p><input type="checkbox"/> ASTM F04 Series / Medical Device</p> <p><input type="checkbox"/> ASTM F38 Series / UAV Drone <input type="checkbox"/> FAA UAV Drone Remote ID Automotive Communication Subsystem</p> <p><input type="checkbox"/> 3GPP V2X</p> <p><input type="checkbox"/> IEEE 1609</p> <p><input type="checkbox"/> IEEE 802.11p (DSRC)</p> <p><input type="checkbox"/> IEEE 802.3 (2.5,5,10G BASE-T, PoE)</p> <p><input type="checkbox"/> SAE: <input type="checkbox"/> J2735 (DSRC) <input type="checkbox"/> J2945 (V2V) <input type="checkbox"/> J3161 (V2X)</p> <p>Banking / Blockchain (IEEE P2140)</p> <p><input type="checkbox"/> Authentication <input type="checkbox"/> Key Management <input type="checkbox"/> Access Control</p> <p><input type="checkbox"/> E-Commerce <input type="checkbox"/> Asset Class <input type="checkbox"/> Contract <input type="checkbox"/> Other _____</p> <p>Banking Financial Information eXchange (FIX Trading)</p> <p><input type="checkbox"/> Pre-Trade <input type="checkbox"/> Trade <input type="checkbox"/> Post-Trade</p> <p><input type="checkbox"/> Infrastructure <input type="checkbox"/> Order State Changes</p> <p><input type="checkbox"/> Banking Mobile Payment (ISO 12812)</p> <p><input type="checkbox"/> GS1 (Business Communications)</p> <p><input type="checkbox"/> Biochip</p> <p><input type="checkbox"/> Display</p> <p><input type="checkbox"/> e-Health Standards / ETSI TR 103 477</p> <p><input type="checkbox"/> e-Health Standards / IEEE 11073</p> <p><input type="checkbox"/> e-Health Standards / ITU-T H.800s</p> <p><input type="checkbox"/> IEEE 802.11ax (Wi-Fi 6)</p> <p><input type="checkbox"/> IEEE 802 LAN &amp; WLAN Series</p> <p><input type="checkbox"/> IEEE P1872 / Robotics and Automation</p> <p><input type="checkbox"/> Apollo / Autonomous Driving Platforms</p> <p><input type="checkbox"/> IEEE P2048 / Immersive AR &amp; VR</p> <p><input type="checkbox"/> IEEE P7130 / Quantum Computing</p> <p><input type="checkbox"/> Industry 4.0 Smart Factory Standards</p> <p><input type="checkbox"/> IoT Data Exchange Standards</p> <p><input type="checkbox"/> IEEE P1857 / Audio Video Coding</p> <p>ITU-T <input type="checkbox"/> H.264 AVC <input type="checkbox"/> H.265 HEVC <input type="checkbox"/> H.266 VVC</p> <p><input type="checkbox"/> AV1 <input type="checkbox"/> VP9 <input type="checkbox"/> ATSC 3.0</p> <p>JEDEC Semiconductor/Memory Standards</p> <p><input type="checkbox"/> DDR4 <input type="checkbox"/> DDR5 <input type="checkbox"/> GDDR4 <input type="checkbox"/> GDDR5 <input type="checkbox"/> LPDDR4 <input type="checkbox"/> LPDDR5</p> <p><input type="checkbox"/> NVM <input type="checkbox"/> UFS <input type="checkbox"/> e.MMC <input type="checkbox"/> Packaging <input type="checkbox"/> Other _____</p> <p><input type="checkbox"/> Qi Wireless Charging</p> <p><input type="checkbox"/> SAE Electric Vehicle Wired &amp; Wireless Charging</p> <p><input type="checkbox"/> Other preferred standards _____</p> <p>_____</p> <p>_____</p> <p>_____</p> | <p><input type="checkbox"/> Unspecified</p> <p><input type="checkbox"/> Patent Literature</p> <p><input type="checkbox"/> Patent Arts in the same jurisdiction</p> <p><input type="checkbox"/> Patent Arts across different Jurisdictions:</p> <p><input type="checkbox"/> US <input type="checkbox"/> EP <input type="checkbox"/> CN</p> <p><input type="checkbox"/> JP <input type="checkbox"/> KR <input type="checkbox"/> WO</p> <p><input type="checkbox"/> Non-Patent Literature</p> <p><input type="checkbox"/> Scientific Literature (Academic Publications)</p> <p><input type="checkbox"/> 3GPP TDoc Standardization Documents</p> <p><input type="checkbox"/> ETSI Standards Documents</p> <p><input type="checkbox"/> IEEE Standards Documents</p> <p><input type="checkbox"/> JCT-VC Video Coding Standardization Documents</p> <p><input type="checkbox"/> Other preferred prior arts</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p> <p><input type="checkbox"/> Semantic Mapping Suggestions</p> <p><input type="checkbox"/> Legal Clause Suggestions</p> | <p><input type="checkbox"/> Unspecified</p> <p>Purpose</p> <p><input type="checkbox"/> Valuation</p> <p><input type="checkbox"/> Transaction</p> <p><input type="checkbox"/> Collateral Asset</p> <p><input type="checkbox"/> Tax Classification</p> <p><input type="checkbox"/> Out Licensing</p> <p><input type="checkbox"/> Technology Transfer</p> <p>Infringement Evaluation</p> <p><input type="checkbox"/> Industry _____</p> <p><input type="checkbox"/> against Company _____</p> <p><input type="checkbox"/> against Goods _____</p> <p><input type="checkbox"/> against Services _____</p> <p><input type="checkbox"/> against Methods _____</p> <p>Emerging Tech Application:<br/>Comparison against patents filed by VC-backed startups</p> <p><input type="checkbox"/> Seed / Series <input type="checkbox"/> A <input type="checkbox"/> B <input type="checkbox"/> C</p> <p><input type="checkbox"/> Late-Stage/pre-IPO</p> <p>Vertical</p> <p><input type="checkbox"/> 3D Printing</p> <p><input type="checkbox"/> Advanced Manufacturing</p> <p><input type="checkbox"/> Apparel Tech</p> <p><input type="checkbox"/> Advertisement</p> <p><input type="checkbox"/> Precision Agriculture</p> <p><input type="checkbox"/> AI/Big Data</p> <p><input type="checkbox"/> IoT</p> <p><input type="checkbox"/> Robotics and Drones</p> <p><input type="checkbox"/> AR/VR</p> <p><input type="checkbox"/> Autonomous Driving</p> <p><input type="checkbox"/> Gig Economy</p> <p><input type="checkbox"/> Clean Tech</p> <p><input type="checkbox"/> Cloud/DevOps/SaaS</p> <p><input type="checkbox"/> Cybersecurity</p> <p><input type="checkbox"/> e-Health</p> <p><input type="checkbox"/> E-Commerce</p> <p><input type="checkbox"/> Education Tech</p> <p><input type="checkbox"/> Fintech</p> <p><input type="checkbox"/> Mortgage Tech</p> <p><input type="checkbox"/> Real Estate Tech</p> <p><input type="checkbox"/> Food Tech</p> <p><input type="checkbox"/> Gaming</p> <p><input type="checkbox"/> HR Tech</p> <p><input type="checkbox"/> Insurance Tech</p> <p><input type="checkbox"/> Legal Tech</p> <p><input type="checkbox"/> Lifestyle &amp; Wellness</p> <p><input type="checkbox"/> Micro Mobility</p> <p><input type="checkbox"/> Nanotechnology</p> <p><input type="checkbox"/> Pet Tech</p> <p><input type="checkbox"/> Supply Chain Tech</p> <p><input type="checkbox"/> Tech/Media/Telecom (TMT)</p> <p><input type="checkbox"/> Travel Tech</p> <p><input type="checkbox"/> Wearable/Health Tech</p> <p><input type="checkbox"/> Other _____</p> |

# Q&A

## What is Pseudo Claim Charting (PCC)?

The promise of Apex Standards Pseudo Claim Charting (PCC) is not to replace expert opinion but to provide due diligence and transparency prior to high precision charting. PCC conducts aggressive mapping (based on Broadest Reasonable, Ordinary or Customary Interpretation and Multilingual Translation) between a target patent's claim elements and other documents (potential technical standard specification or prior arts in the same or across different jurisdictions), therefore allowing for a top-down, apriori evaluation, with which, stakeholders can assess standard essentiality (potential strengths) or invalidity (potential weaknesses) quickly and effectively before making complex, high-value decisions. PCC is designed to relieve initial burden of proof via an exhaustive listing of contextual semantic mapping as potential building blocks towards a negotiation-ready work product. Stakeholders may then use the mapping to modify upon shortlisted PCC or identify other relevant materials in order to formulate strategy and achieve further purposes.

## What kind of problems does PCC solve?

The **First Order of Business** for any portfolio manager is to decide what patents to file an application for, what to keep or drop, what to buy or sell, what to use to align with business objectives, what to monetize, what to use as a defense, what to use to secure a preferred position and what to use as a bargaining chip.

PCC is designed to shed light along various stages of aforementioned decision making. With clarity, portfolio managers can thusly formulate better strategies backed by data. A popular **SWOT** analysis comes as follows:

|                       |  |                    |   |
|-----------------------|--|--------------------|---|
| <b>S</b> trengths     | <ul style="list-style-type: none"><li>·Standard Essentiality</li><li>·Used by the Industry</li><li>·Emerging Tech</li><li>·Next Generation Tech</li><li>·Degree of Protection</li></ul>                        | <b>W</b> eaknesses | <ul style="list-style-type: none"><li>·Scope of protection covered by the claims</li><li>·Quality issues in the claim elements</li><li>·The ability to sustain invalidity challenges</li></ul>  |
| <b>O</b> pportunities | <ul style="list-style-type: none"><li>·Investors love patents</li><li>·Monetization</li><li>·Transaction</li><li>·Financing</li><li>·Tax Credits</li><li>·Out Licensing</li><li>·Technology Transfer</li></ul> | <b>T</b> hreats    | <ul style="list-style-type: none"><li>·Recurring maintenance fees</li><li>·Consistency with dynamic business objectives, both short term and long term</li><li>·Technology landscape shifting</li><li>·Legal fees and lengthy processes for patent value communication due to lack of supporting evidence</li></ul> |

**Two sides of one coin.** For a long time, the value of patents depends on the position one takes. For example, licensors (or plaintiffs, sellers) tend to emphasize strengths and overlook weaknesses of owned patents, while licensees (or defendants, buyers) focus on the opposite in order to keep a consistent position. If a portfolio manager can see through both sides of any patent, he or she will be able to negotiate more proactively and less reactively, therefore maximizing the return of R&D investments every step of the way.

## How does the PCC process work?

Complete the form above and email it to <support@apexstandards.com>. The Apex Standards team will create a ticket and do homework for you. We will try to accommodate the timeline as indicated in your form and get back to you with our initial finding accompanied by sample charting, free of charge. If you feel happy with our homework and determine that a full-scale PCC is justified, we will prepare a formal quotation for you.

## Does PCC suffice for a serious conversation regarding patent value?

Consider PCC as a pre-charting technology, whereby term mappings are crosswalked and building blocks are provided. With PCC, a stakeholder can assess success rate of the pursuit better and faster.

More than a hunch before one spends big.

Put simply, average intellectual property expense per case ranges between \$500K and \$2M USD just to get started. PCC serves as early-stage signals, with which, a pursuer has his or her claims backed up by supporting materials that may facilitate effective business conversation down the line.

Beyond PCC, we have a separate service line for high-precision, litigation ready charting that is offered on a customized, case-by-case basis. Consult <support@apexstandards.com>.

## How is confidentiality handled?

Apex Standards has a boilerplate Non-Disclosure Agreement (NDA) that strictly protects the privacy and interests of a client. If you or your organization have a preferred NDA to begin with, let us know.

## References

PCC & Use Cases: <https://www.apexstandards.com/apex.pcc.pdf>

PCC Examples: <https://www.apexstandards.com/pcc/>

PCC Work Products for Unified Patents (Anti-TROLL Campaign): <https://www.apexstandards.com/Unified/>

PCC to support patent-standard essentiality and mapping: <https://www.apexstandards.com/apex.landscaping.pdf>

PCC to support global patent-standard landscaping: <https://www.apexstandards.com/global.landscaping/>